



EVANS + AYERS

SINCE 1881



Mark Balnaves

Director

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Professional Qualifications:

- Master of Finance, London
- BEc, University of Adelaide
- LLb, University of Adelaide
- GDLP, University of South Australia

Mark Balnaves has more than 25 years of director, infrastructure and strategic advisory experience. Mark has advised on a large number of business sales and property transactions, including to institutional buyers.

Director Experience

Mark has significant director experience, including the following current appointments:

- Chair of Infrastructure Australia; chair of sub-committee delegated to prepare the 15-year Australian Infrastructure Plan released in September 2021;
- Independent chairman of Celsus (the developer of the \$3bn Royal Adelaide Hospital) which refinanced \$2.2bn of banking facilities in July 2021;
- Director of aged care provider ACH Group which has 1,830 employees and \$570m of assets;
- Chair of Oatmill Holdings (regional commercial property developer), Austofix Group (medical device manufacturer), MDLR (modular builder in remote and regional areas) and WineDTC (wine software business); and
- Advisory board chair for Madderns (patent attorneys) and Dental Concepts (dental equipment and services)

Infrastructure and Strategic Advisory Experience

Mark has provided strategic advice to a wide range of private, listed and institutional clients across Australia including:

- Celsus on their major disputes with Tier 1 builder CIMIC and facilities manager Downer;
- ARTC on the take-over of coal railway assets in the Hunter Valley;
- University of Melbourne on major property projects and a restructure of their consulting business;
- Barossa based wine businesses Rolf Binder Wines and Teusner & Page on their successful sale transactions;
- Amtrade on their pulp mill project in south-eastern Victoria;
- Financial services business Cavendish Superannuation on their sale to ASX listed AMP;
- Civil construction firm LR&M Constructions on their sale to a management buy-out team;
- The University of Adelaide on restructuring regional campus operations;
- McMahon Services on major contracts in regional SA and NT;
- SA State Government on a new Wine Industry research precinct;
- Resourceco on waste to energy projects around Australia; and
- Various professional service firms on both the buy and sell side.