



Francis Loh Director P +61 8 8223 4450 info@evansayers.com.au www.evansayers.com.au

Professional Qualifications:

- BA in Accountancy, University of South Australia
- Master of Tax, University of Melbourne
- Chartered Accountant
- Chartered Tax Adviser
- Registered Tax Agent

Other:

• Chair of the Tax Roundtable Committee, Tax Institute



SME Tax Adviser of the Year FINALIST 2019 presented by The Tax Institute With over 20 years at EY and PwC, Francis brings a wealth of top end consulting expertise to Evans + Ayers.

His current clients include:

- ASX 200 companies in trustee and financial services, oil & gas, primary production and medical technologies;
- in-bound multi-nationals in food manufacturing, aviation services and pharmaceuticals;
- in-bound high net worth families in commercial properties, hotels and F&B investments;
- private SMEs in F&B, wine production, e-commerce, IT, engineering, manufacturing, including the largest property group in South Australia;
- high net worth families and professionals; and
- local councils, sporting clubs and public universities.

Some of Francis' more recent consulting projects include:

- Australian set up of new in-bound investments from China in commercial properties including structuring to comply with FIRB, thin capitalisation, transfer pricing and withholding tax rules;
- Due diligence and structuring for in-bound investments from Malaysia, Singapore and China;
- Cross border structuring for out-bound Singaporean and Hong Kong investments including Controlled Foreign Company (CFC), tax treaty and transfer pricing analysis;
- Managing ATO audit of a large foreign in-bound group;
- Assisting new migrants under SA sponsored subclass visas to set-up and/or acquire businesses and transition to Australia;
- Restructure of a professional services firm using CGT concessions and roll-over relief;
- GST advisory for cross border aircraft leasing arrangements including permanent establishment issues;
- Payroll tax grouping and employment agent advice and management;
- Tax equalisation review for UK expatriates of an aviation company;
- Asset protection and succession planning for a large private group including structuring to access CGT concessions;
- Managing potential Division 7A exposures including corporate UPEs in trusts;
- Obtaining favourable FBT private ruling and amending prior year assessments resulting in substantial tax refunds for ASX 200 companies;
- Successfully obtained Commissioner's discretion to allow objections going back 10 years resulting in substantial tax refunds for a client.